



# INTEGRATION PARTNER CASE STUDY



Here at Procore, we are all in this together and we consider you—our Integration Partners—part of the Procore family. Because of this, we love to hear about our mutual wins! In an effort to make it as easy for you as possible, we've created this fast, easy template where you can send us our mutual client success stories. All you have to do is download this template, interview a mutual client, attach the correct logos, and send it our way to [partnership-requests@procore.com](mailto:partnership-requests@procore.com) and we will do all of the heavy lifting from there.

Please note: not all case studies that are submitted will be published by Procore and it may take some time before we can reply to all submissions. Before submitting, please seek approval from mutual client regarding publishing the case study and submitted facts.

**Please be sure to also email any eps files for both partner and mutual client to [partnership-requests@procore.com](mailto:partnership-requests@procore.com).**

## INTEGRATION PARTNER OVERVIEW

**Name\*:**

**Title\*:**

**Company Name\*:**

**Contact Email\*:**

**Contact Number\*:**

**Company Description\*:**

(Mission, specialty, size, regional focus, history in construction, etc.)

**What does your hardware or software do?**

**Why did you build this integration with Procore?\***

(What problem was it solving?)

**Case Study Target Audience\*:**

(Persona and Company Size)

\* Required field

## MUTUAL CLIENT OVERVIEW

**Contact Name\*:**

**Title\*:**

**Mutual Client Company Name\*:**

**Contact Email\*:**

**Contact Number\*:**

**Mutual Client Company Description\*:**

(Mission, specialty, size, regional focus, history in construction, etc.)

**Mutual Client's Key Challenges:**

**Mutual Client's Key Solutions:**

\* Required field

## Setting the Stage – Answers from Mutual Client

What product lines of Procore are you using/integrated with?

Please briefly describe the integration that you used, what it does, and how it works in tandem with the Procore platform\*:

## Prior to Integration – Answers from Mutual Client

What was your team's workflow and/or processes before using integration? What were the major pain points prior to using Procore and/or the integration? What negative consequences did you want to avoid?\*

\* Required field

## Deciding to Integrate - Answers from Mutual Client

What was the moment that you decided you needed an integration/that non-communicative point solutions just weren't working?\*

(Horror story? Straw that broke the camel's back? Consequences?)

Why did you decide on this solution/integration over another product?

Did you have specific criteria/deal-breakers?\*

## Getting Up and Running - Answers from Mutual Client

How are you currently using Procore and/or the integration?

How are you using the two together?\*

Please elaborate on any value you see of having your software talk to each other:

\* Required field

## Results - Answers from Mutual Client

**What were the measurable/quantitative results of using Procore and/or the integration?\***

(i.e. time to value, ROI, reduced costs, time savings, increase in revenue/growth, etc.)

3-5 results

**What were some other qualitative results after using the product, think what is the long-term impact of using Procore and/or the integration?\***

(i.e. ease of use, reduced rework, increase in productivity, competitive edge in the industry, etc.)

3-5 results

\* Required field

## Results - Answers from Mutual Client

Please include who stated quote (name, company, and title) and if we can associate name, company, and title with quote or if it must be anonymized.\*

Topics to consider:

- + What was the main problem you struggled with?
- + What was the determining factor in choosing this solution?
- + What did you like about working with the product?
- + What was the main benefit you saw working with an integrated solution?

Would you like to provide any additional information to include in this case study?

## Optional Questions

verifies that all above information is accurate  
and that Procore has approval to publish provided data, facts, and quotes.